			Wages (2014)				Employment			
SOC	SOC Title	Educational	Annual	Entry	Exper.	Estimated	Projected	Percent	Annual	
Code	000 11110	Attainment	Average	Level	Level	2012	2022		Openings	
	Sales Managers	BD+	\$164,830		\$201,380	660				
	•	BD+	\$66,870	\$47,250	. ,	220				
	Purchasing Agents	LT OJT	\$65,280	\$44,810	. ,	650				
	Claims Adjusters, Examiners & Investigators	LT OJT	\$61,400	\$40,610		620			18	
		BD	\$63,750	\$38,960	. ,	750			40	
		BD	\$68,530	\$48,200	. ,	360			12	
		BD+	\$63,830	\$34,060		650			25	
13-1161		BD	\$76,340	\$44,140	. ,	1,460	,			
13-2011		BD	\$78,500	\$49,120	\$93,190	4,560	5,100	11.8%	189	
13-2051		BD	\$88,860		\$107,840	670				
15-1121	Computer Systems Analysts	BD	\$102,070	\$64,730	\$120,740	2,380	3,020	26.9%	101	
15-1131	Computer Programmers	BD	\$89,070	\$59,000	\$104,100	1,380	1,590	15.2%	57	
		BD	\$98,040	\$61,650	\$116,230	940			27	
15-1133	Software Developers, Systems Software	BD	\$88,760	\$59,900	\$103,200	2,360	2,810	19.1%		
15-1141		BD+	\$88,540		\$104,110	320	410	28.1%		
15-1142	Network & Computer Systems Administrators	BD	\$85,770	\$58,500	\$99,410	1,640	1,900	15.9%	53	
15-1151	Computer User Support Specialists	PS+	\$48,340	\$28,590	\$58,210	2,000	2,550	27.5%	86	
15-1152	Computer Network Support Specialists	AD	\$75,780	\$50,630	\$88,360	590	710	20.3%	21	
17-2051	Civil Engineers	BD	\$85,940	\$53,480	\$102,170	830	1,040	25.3%	42	
17-2071	Electrical Engineers	BD	\$89,020	\$64,660	\$101,190	220	250	13.6%	8	
17-2072	Electronics Engineers	BD	\$91,020	\$66,490	\$103,290	250	290	16.0%	10	
17-2112	Industrial Engineers	BD	\$82,310	\$58,250	\$94,350	470	510	8.5%	18	
17-2141	Mechanical Engineers	BD	\$87,280	\$58,180	\$101,830	410	470	14.6%	19	
17-3024	Electro-Mechanical Technicians	AD	N/A	N/A	N/A	10	10	0.0%	0	
17-3026	Industrial Engineering Technicians	AD	\$57,640	\$43,290	\$64,810	140	140	0.0%	3	
19-4021	Biological Technicians	BD	\$46,240	\$37,540	\$50,590	180	230	27.8%	10	
21-1011	Substance Abuse & Behavioral Disorder Counselors	MT OJT	\$33,740	\$22,460	\$39,380	360	430	19.4%		
21-1012	Educational, Guidance, School & Vocational Counselors	MD	\$57,360	\$31,900	\$70,090	430	450	4.7%	11	
21-1015	Rehabilitation Counselors	MD	\$36,370	\$27,900	\$40,600	100	110	10.0%	3	
21-1021	Child, Family & School Social Workers	BD	\$39,140	\$33,870	\$41,770	540	600	11.1%	18	
		MD	\$54,090	\$37,490	\$62,390	150	180	20.0%	6	
21-1023	Mental Health & Substance Abuse Social Workers	BD	\$44,200	\$34,290	\$49,160	120	160	33.3%		
21-1091	Health Educators	BD	\$62,390	\$40,030		110	120	9.1%	4	
		ST OJT	\$29,370	\$25,370	\$31,370	670			24	
		AD	\$60,290	\$46,240		190			7	
	5 5	BD+	\$66,490	\$46,740	. ,	10			0	
		WK EXP	\$49,560	\$23,510	. ,	850			24	

			Wages (2014)			Employment			
SOC	SOC Title	Educational	Annual	Entry	Exper.	Estimated	Projected	Percent	Annual
Code	200 1	Attainment	Average	Level	Level	2012	2022		Openings
	Graphic Designers	BD	\$57,550	\$37,850	\$67,400	560			23
	Coaches & Scouts	BD	\$30,380	\$18,300	\$36,430	640			26
	Dietitians & Nutritionists	BD	\$54,660	\$30,360		90			
	Pharmacists	PROF	\$112,080		\$128,650	510			18
	Physician Assistants	MD	\$90,990		\$104,950	140			4
29-1126	Respiratory Therapists	AD	\$53,670	\$40,050		110	140		6
29-1127	Speech-Language Pathologists	MD	\$72,380	\$57,080	\$80,020	140	160	14.3%	4
29-1141	Registered Nurses	AD	\$70,630	\$52,540	\$79,680	4,460	5,310	19.1%	171
29-1171	Nurse Practitioners	MD	\$99,980	\$56,750	\$121,600	70	90	28.6%	3
29-2011	Medical & Clinical Laboratory Technologists	BD	\$83,430	\$55,730	\$97,280	140	150	7.1%	6
29-2012	Medical & Clinical Laboratory Technicians	AD	N/A	N/A	N/A	270	300	11.1%	11
29-2021	Dental Hygienists	AD	\$69,740	\$42,210	\$83,510	250	310	24.0%	12
29-2031	Cardiovascular Technologists & Technicians	AD	\$58,110	\$42,230	\$66,060	30	40	33.3%	1
29-2032	Diagnostic Medical Sonographers	AD	\$69,960	\$60,080	\$74,900	30	40	33.3%	1
29-2034	Radiologic Technologists	AD	\$60,360	\$46,990	\$67,050	180	210	16.7%	5
29-2041	Emergency Medical Technicians & Paramedics	PS	\$47,180	\$36,790	\$52,370	280	420	50.0%	22
	Pharmacy Technicians	MT OJT	\$31,960	\$23,340	\$36,270	480	510	6.3%	9
29-2055	Surgical Technologists	PS	\$36,700	\$24,510	\$42,790	60	70	16.7%	2
29-2056	Veterinary Technologists & Technicians	AD	\$34,630	\$27,550	\$38,180	170	210	23.5%	6
29-2061	Licensed Practical & Licensed Vocational Nurses	PS	\$50,240	\$40,040	\$55,340	1,300	1,620	24.6%	63
29-2071	Medical Records & Health Information Technicians	PS	\$33,500	\$26,950	\$36,770	120	150	25.0%	6
29-2081	Opticians, Dispensing	LT OJT	N/A	N/A	N/A	40	50	25.0%	1
31-1014	Nursing Assistants	PS	\$30,400	\$23,760	\$33,720	2,430	2,870	18.1%	90
31-2011	Occupational Therapy Assistants	AD	\$41,600	\$30,310	\$47,240	50	50	0.0%	2
	Physical Therapist Assistants	AD	\$51,630	\$31,130	\$61,880	200	220	10.0%	6
	Dental Assistants	PS	\$32,350	\$20,440	\$38,300	580	670	15.5%	20
31-9092	Medical Assistants	PS	\$33,930	\$23,840	\$38,980	360	390	8.3%	10
31-9097	Phlebotomists	PS	\$34,980	\$26,340	\$39,300	70	100	42.9%	4
35-1011	Chefs & Head Cooks	WK EXP	\$55,560	\$36,830	\$64,920	280	310	10.7%	7
35-1012	Supervisors - Food Preparation & Serving Workers	WK EXP	\$39,410	\$30,180	\$44,020	890	1,030	15.7%	38
	Gaming Dealers	ST OJT	N/A	N/A	N/A	20			0
39-9031	Fitness Trainers & Aerobics Instructors	ST OJT	\$32,510	\$19,930	\$38,800	630	700	11.1%	14
	Supervisors - Retail Sales Workers	WK EXP	\$55,780	\$32,280	\$67,530	1,930	1,930	0.0%	42
41-2021	Counter & Rental Clerks	ST OJT	\$36,870	\$22,000	\$44,310	810	870	7.4%	28
41-3011	Advertising Sales Agents	MT OJT	\$49,280	\$25,170	\$61,340	370	390	5.4%	14
	Securities, Commodities & Financial Services Sales Agents	BD+	N/A	N/A	N/A	1,010	1,100	8.9%	33
	Sales Representatives, Technical & Scientific Products	BD+	\$102,160	\$56,080	\$125,200	1,410		14.9%	48

			Wages (2014)			Employment			
SOC	SOC Title	Educational	Annual	Entry	Exper.	Estimated	Projected	Percent	Annual
Code		Attainment	Average	Level	Level	2012	2022		Openings
	Sales Representatives	MT OJT	\$68,190	\$37,950	\$83,310	3,890			
43-1011	Supervisors - Office & Administrative Support Workers	WK EXP	\$58,110	\$34,380	\$69,970				
43-3011	Bill & Account Collectors	MT OJT	\$41,930	\$31,480	\$47,160	570	660	15.8%	
43-3021	Billing & Posting Clerks	ST OJT	\$36,650	\$27,320	\$41,320	1,380	1,580		
	Bookkeeping, Accounting & Auditing Clerks	MT OJT	\$39,750	\$27,040	\$46,110	3,540	3,960		
43-4011	Brokerage Clerks	MT OJT	\$43,830	\$32,020	\$49,730	1,020	860	-15.7%	
43-4051	Customer Service Representatives	ST OJT	\$39,340	\$24,860	\$46,570	5,250	5,690	8.4%	187
43-4081	Hotel, Motel & Resort Desk Clerks	ST OJT	\$33,830	\$24,010	\$38,740	120	130	8.3%	7
43-5011	Cargo & Freight Agents	ST OJT	N/A	N/A	N/A	80	80	0.0%	
	Dispatchers	MT OJT	\$38,800	\$27,530	\$44,430	290	330	13.8%	12
	Production, Planning & Expediting Clerks	MT OJT	N/A	N/A	N/A	550	560	1.8%	16
43-5071	Shipping, Receiving & Traffic Clerks	ST OJT	\$35,940	\$24,420	\$41,690	1,510	1,580	4.6%	47
43-6012	Legal Secretaries	MT OJT	\$44,280	\$35,830	\$48,500	380	390	2.6%	
43-6013	Medical Secretaries	MT OJT	\$36,740	\$29,870	\$40,180	500	610	22.0%	18
43-6014	Secretaries	ST OJT	\$35,710	\$23,580	\$41,770	4,870	5,530	13.6%	126
43-9041	Insurance Claims & Policy Processing Clerks	MT OJT	\$47,280	\$38,060	\$51,890	270	290	7.4%	9
	Office Clerks, General	ST OJT	\$35,550	\$22,100	\$42,280	5,310	5,720	7.7%	154
47-1011	Supervisors - Construction Trades & Extraction Workers	WK EXP	\$76,850	\$50,930	\$89,810	1,010		20.8%	32
47-2021	Brickmasons & Blockmasons	LT OJT	\$50,300	\$34,450	\$58,230	20	30	50.0%	
	Carpenters	LT OJT	\$51,870	\$28,500	\$63,560	2,230	2,720	22.0%	76
47-2051	Cement Masons & Concrete Finishers	MT OJT	\$46,090	\$36,010	\$51,130	190	230	21.1%	
47-2061	Construction Laborers	ST OJT	N/A	N/A	N/A	1,160	1,350	16.4%	
47-2073	Operating Engineers & Other Construction Equipment Operators	MT OJT	\$56,470	\$40,560	\$64,430	750	850	13.3%	
47-2111	Electricians	LT OJT	\$62,950	\$37,990	\$75,430	720	870	20.8%	29
47-2152	Plumbers, Pipefitters & Steamfitters	LT OJT	\$47,970	\$36,880	\$53,510	460	570	23.9%	
47-2211	Sheet Metal Workers	LT OJT	\$40,930	\$34,670	\$44,050	60	60	0.0%	1
47-2221	Structural Iron & Steel Workers	LT OJT	\$84,300	\$80,820	\$86,040	0	0	N/A	0
47-4011	Construction & Building Inspectors	WK EXP	\$52,980	\$37,390	\$60,770	240	270	12.5%	10
47-5012	Rotary Drill Operators, Oil & Gas	MT OJT	N/A	N/A	N/A	10	10	0.0%	0
47-5071	Roustabouts, Oil & Gas	MT OJT	N/A	N/A	N/A	10	10	0.0%	
49-1011	Supervisors - Mechanics, Installers & Repairers	WK EXP	\$69,860	\$47,600	\$81,000	610		11.5%	
49-2098	Security & Fire Alarm Systems Installers	MT OJT	\$49,950	\$37,220	\$56,320	370	420	13.5%	12
49-3021	Automotive Body & Related Repairers	MT OJT	\$48,280	\$41,510	\$51,660	280	320	14.3%	
49-3023	Automotive Service Technicians & Mechanics	LT OJT	\$45,050	\$28,320	\$53,410	1,300	1,440	10.8%	
49-3031	Bus & Truck Mechanics & Diesel Engine Specialists	LT OJT	\$47,970	\$33,120	\$55,400	340			11
	Heating, A/C & Refrigeration Mechanics & Installers	PS+	\$51,620	\$41,750	\$56,550	520	610	17.3%	22
	Industrial Machinery Mechanics	LT OJT	\$52,060	\$41,090	\$57,550	470			

			W	ages (2014	1)		Employment			
SOC	SOC Title	Educational	Annual	Entry	Exper.	Estimated	Projected	Percent	Annual	
Code	SOC Title	Attainment	Average	Level	Level	2012	2022		Openings	
	Maintenance Workers, Machinery	MT OJT	\$49,130	\$37,320	\$55,030	130	150	15.4%	4	
	Electrical Power-Line Installers & Repairers	LT OJT	N/A	N/A	N/A	130	150	15.4%	7	
49-9052	Telecommunications Line Installers & Repairers	LT OJT	\$50,620	\$34,460	\$58,690	640	610	-4.7%	16	
	Maintenance & Repair Workers, General	LT OJT	\$42,280	\$26,820	\$50,010	2,480	2,760	11.3%	77	
51-1011	Supervisors - Production & Operating Workers	PS+	\$67,070	\$46,990	\$77,110	930	930	0.0%	13	
51-2092	Team Assemblers	MT OJT	\$34,370	\$25,620	\$38,740	1,460	1,530	4.8%	30	
51-3021	Butchers & Meat Cutters	LT OJT	\$34,430	\$26,630	\$38,330	360	360	0.0%	9	
51-3092	Food Batchmakers	MT OJT	\$30,900	\$20,120	\$36,290	80	60	-25.0%	2	
51-4011	Computer-Controlled Machine Tool Operators, Metal & Plastic	MT OJT	\$43,380	\$32,430	\$48,860	250	300	20.0%	12	
51-4012	Computer Numerically Controlled Machine Tool Programmers, Metal & Plastic	LT OJT	\$52,880	\$43,160	\$57,730	30	30	0.0%	1	
51-4033	Metal & Plastic	MT OJT	\$50,320	\$30,620	\$60,170	100	90	-10.0%		
51-4041	Machinists	LT OJT	\$48,360	\$34,380	\$55,350	440	520	18.2%	18	
51-4081	Multiple Machine Tool Setters, Operators & Tenders, Metal & Plastic	MT OJT	\$38,760	\$27,010	\$44,620	90	80	-11.1%	2	
51-4121	Welders, Cutters, Solderers & Brazers	MT OJT	\$38,930	\$29,140	\$43,830	540	570	5.6%		
51-5112	Printing Press Operators	MT OJT	\$42,920	\$33,300	\$47,730	560	530	-5.4%	10	
51-5113	Print Binding & Finishing Workers	ST OJT	N/A	N/A	N/A	150	140	-6.7%	3	
51-9011	Chemical Equipment Operators & Tenders	MT OJT	\$46,650	\$29,500	\$55,230	290	270	-6.9%	10	
51-9061	Inspectors, Testers, Sorters, Samplers & Weighers	MT OJT	\$55,640	\$32,340	\$67,300	720	790	9.7%	23	
51-9111	Packaging & Filling Machine Operators & Tenders	MT OJT	\$31,740	\$21,490	\$36,870	690	680	-1.4%	16	
53-1031	Supervisors - Transportation & Vehicle Operators	WK EXP	\$58,250	\$36,770	\$68,990	270	300	11.1%	10	
53-3031	Driver/Sales Workers	ST OJT	\$25,510	\$17,160	\$29,690	400	420	5.0%	7	
53-3032	Heavy & Tractor-Trailer Truck Drivers	PS+	\$48,500	\$36,200	\$54,650	2,720	3,180	16.9%	89	
53-3033	Light Truck or Delivery Services Drivers	ST OJT	\$40,340	\$18,930	\$51,050	1,740	1,790	2.9%		
53-7051	Industrial Truck & Tractor Operators	ST OJT	\$36,800	\$26,370	\$42,020	810	910	12.3%	29	

Educational Attainment Abbreviations:

Short-term or Moderate-term training (ST OJT or MT OJT) – basic tasks and skills are learned through a period of on-the-job training. A high school diploma may be required.

Long-term training (LT OJT) – a high school diploma and at least one year of on-the-job training or an apprenticeship.

Related work experience (WK EXP) – a high school diploma and training gained through hands-on work in a similar occupation.

Postsecondary training (PS or PS+) - training is gained through a postsecondary training program. Some period of related work experience may be required.

Associate Degree (AD or AD+) – degree completed after two years of full-time schooling beyond high school. Some period of related work experience may be required.

Bachelor's Degree (BD or BD+) – degree completed after four years of full-time schooling beyond high school. Some period of related work experience may be required.

Master's Degree (MD or MD+) - degree completed after two years of full-time schooling beyond a bachelor's degree. Some period of related work experience may be required.

Doctoral (PhD) or First Professional Degree (PROF) – degree programs requiring 3-6 years of education at the college or university level beyond a four-year bachelor's degree.